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वाणिज्य परिपत्र (कोचिंग) सं. 17/2025
COMMERCIAL CIRCULAR (Coaching) NO. 17/2025
2025 का दर सूचना सं. 06 RATE ADVICE NO. 06 of 2025

विषय/Sub: Rationalization of freight rates for Parcel traffic discounted freight in empty direction.

संदर्भ/Ref: i. FM Circular No. 26 of 2021, issued vide Board's letter no. TC-II/2046/2020/Parcel policy-Pt.(3)(3367027), dtd.22.11.21
ii. Railway Board, letter No. 2024/TC(FM)/11/24 dated 13.06.2025.
(Freight Marketing Circular No. 14 of 2025)

Instructions have been issued vide FM Circular No. 26/2021, dtd. 22.11.2021 wherein powers have been delegated to PCCM of the Zonal Railway to grant graded discount in freight on applicable scale for indented Parcel trains and indented (piece-meal) Parcel Vans, for distance not more than 1500 km subject to the utilization of Parcel Vans as stipulated therein.

2. On the basis of feedback received and a request received from Zonal Railways, the matter has been examined further, and it has been decided that in supersession of the above mentioned instructions (contained in the FM Circular No. 26/2021), the Zonal Railways may charge a discounted freight on indented Parcel trains and indented (piece-meal) Parcel Vans provided the utilization of Parcel Vans (either piece-meal Parcel Vans or part of indented Parcel trains), returning to other Railways after unloading on the Zonal Railway, has been below the stipulated threshold, as under.

Utilization of VPs	Freight payable	
	Return Trip (single trip)	Round Trip
Below 25%	50% (Fifty percent) of the applicable scale	1.35 times of single journey freight at applicable scale
More than 25% and less than 40%	30% (Thirty percent) of the applicable scale	1.50 times of single journey freight at applicable scale

Note:

(A.) The discounted freight as mentioned above shall not be applicable on Luggage Rates for luggage booking.

(B.) The discounted freight as mentioned above shall not be applicable on the Parcel Vans attached to trains being charged at S-scale.

(C) No other discount, including volume-based discounts, shall be applicable along with this discount in empty direction.

3. The powers to implement the above mentioned discounted freight shall rest with **Principal Chief Commercial Manager** of the Railway, who shall exercise these powers in consultation with the **Principal Financial Advisor** of the Railway.

4. To begin with and in order to streamline the above mentioned provision of discounted freight, analysis for utilization of Parcel Vans (as detailed at Para 2 above) during the previous financial year i.e. April' 2024 to March' 2025 shall be immediately conducted by each Zonal Railway, which shall be reviewed after completion of each financial year. It may be ensured that entire process of the current analysis is completed by **15.06.2025** (and **mid of June** for the subsequent financial year). Based on the analysis, Railway-wise utilization (in %) of the Parcel Vans shall be circulated to all concerned, so as to enable implementation of the above mentioned discounted

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freight w.e.f. 01.07.2025 (and 1st of July for the subsequent financial year). The discounted freight shall remain in effect upto 30.06.2026 or till the next revision in utilization of Parcel Vans, whichever is later.

5 Initially, on completion of 06 (six) months (i.e. 31.12.2025) of the implementation of the above mentioned discounted freight, Zonal Railways shall furnish a detailed report on the same, and shall continue to furnish the same on half-yearly basis, to Board for reviewing and improve the scheme, if required.

6. The discounted freight shall be applicable on experimental basis for a period of 02 (two) years, i.e. upto 30.06.2027.

7. PCCM of the Zonal Railway may co-ordinate with other Zonal Railways, and specifically sees that the above mentioned discounted freight does not cause any diversion of existing parcel traffic.

8. This issues with the concurrence of Finance Directorate of Ministry of Railways.




Previous Commercial Circular
(Coaching) No. 16/2025 reg.
Modification in Tatkal scheme.


डी.बी. कोटांगले / D.B. Kotangale

सहायक. वाणिज्य प्रबंधक (माल सेवा)/, ACM/FS

कृते प्रधान मुख्य वाणिज्य प्रबंधक/ हुबबल्ली /For PCCM /Hubballi

दक्षिण पश्चिम रेलवे
SOUTH WESTERN RAILWAY

 आजादी का अमृत महोत्सव	रेल सौधा, क्षेत्रीय प्रधान कार्यालय, वाणिज्य विभाग, दूसरी मंजिल, गदग रोड, हुबबल्लि, कर्नाटक- 580020	 Indian Railway	Rail Soudha, Zonal Headquarters office, Commercial Branch, 2nd Floor, Gadag Road, Hubballi, Karnataka- 580020	 भारत 2023 INDIA
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सं. सी. No. C.206/Parcel/Rationalization/25-26/SWR दिनांक/Date: 17.06.2025

Copy to: Sr. DCM/UBL, SBC
& MYS

They will issue necessary instructions to all concerned
under their control and acknowledge.

Copy to: Sr.DOM/UBL, SBC & MYS for information.

Copy to: Secretary to GM for kind information of GM.

Copy to: SDGM, PCOM, CFTM, PFA&CAO/SWR/UBL for information.

Copy to: Dy.CCM (Claims)/ BNC for information.

Copy to: Dy.FA&CAO/T/SBC for information.

Copy to: Principal Director of Audit/SWR/UBL for information.

Copy to: Sr.CCI/HQ/SWR/UBL for information.

Copy to: Commercial Control/HQ/SWR/UBL for information.

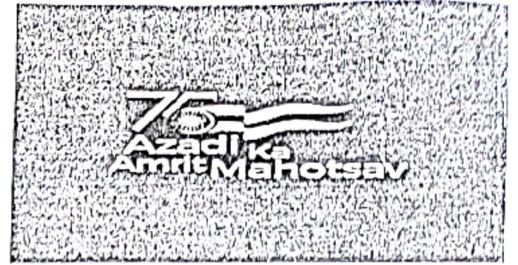
Copy to: Principal MDRTI/Saptapur, Dharwad for information.

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Freight marketing Circular No. 26 of 2021

भारत सरकार / GOVERNMENT OF INDIA

रेल मंत्रालय / MINISTRY OF RAILWAYS

रेलवे बोर्ड / RAILWAY BOARD

No. TC-II/2046/2020/Parcel policy-Pt.(3)(3367027) New Delhi, 22.11.2021

The General Managers,
All Zonal Railways.

Sub: Rationalization of freight rates for Parcel traffic – discount in empty direction.

Ref: (i) FM Circular No.19 of 2020, issued vide letter No.
TC-II/2046/2020/ Parcel policy dated 05.10.2020.

(ii) Railway Board's letter No.TC-II/2046/2020/Parcel policy dated
25.11.2020.

Instructions have been issued vide FMC-19/2020 (ref-i), authorizing Zonal Railways to grant discount (up to 30%) on Parcel traffic under certain conditions. Further, Northeast Frontier Railway has been authorized to grant discount on time-tabled Parcel Special trains (vide letter under ref-ii).

2. On the basis of feedback received and a request received from NF Railway, the matter has been examined further and it has been decided that the Zonal Railways may grant a discount on applicable scale, as mentioned below, on indented Parcel trains and indented (piece-meal) Parcel Vans, for distance not more than 1,500 km -- provided the utilization of Parcel Vans (either piece-meal Parcel Vans or part of indented Parcel trains), returning to other Railways after unloading on the Zonal Railway, has been below the stipulated threshold.

Discount	Utilization
Up to 30% (thirty percent)	Below 40% but not less than 25%, during last three (03) months
Up to 45% (forty-five percent)	Below 25%, during last three(03) months

Per
22.11.21

Signature

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Note:

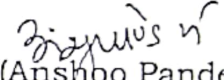
- (A.) No discount shall be applicable on Luggage Rates for luggage booking.
- (B.) The discount on piece-meal Parcel Vans shall not be applicable on the Parcel Vans attached to trains being charged at S-scale.
- (C.) No other discount, including volume-based discounts, shall be applicable along with this discount in empty direction.

3. The powers to grant these discounts shall rest with **Principal Chief Commercial Manager** of the Railway, who shall exercise these powers in consultation with the **Principal Financial Advisor** of the Railway.

4. The discount shall be applicable on experimental basis initially upto 31.12.2022, and thereafter shall be reviewed every six months by the Zonal Railway. Depending on the utilization of Parcel space during the previous six months, The Principal Chief Commercial Manager of the Railway, in consultation with Associate Finance, may decide to extend the discount for further six months; or to reduce the discount in a graded manner; or to remove the discount completely.

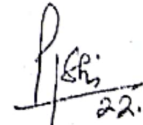
5. These instructions shall be effective with immediate effect.

This issues with the concurrence of Finance Directorate of Ministry of Railways.


(Anshoo Pandey)
Director Freight Marketing
Railway Board

No. TC-II/2046/2021/Parcel policy-Pt.(3)(3367027) New Delhi, 22.11.2021
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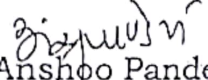
1. Dy. Comptroller & Auditor General of India (Railways), Room No.224, Rail Bhavan, New Delhi.
2. PFAs, All Zonal Railways.
3. Principal Directors of Audit, All Zonal Railways.


22.11.21
for Member/Finance, Railways

No.TC-II/2046/2021/Parcel policy-Pt.(3)(3367027) New Delhi, 22.11.2021

Copy forwarded for information & necessary action to:

1. CRB&CEO, M (O&BD), Member Finance, Railway Board, EBFIC&PPP
2. Managing Director Konkan Rail Corporation Ltd, Navi Mumbai
3. MD/CRIS, Chanakyapuri, New Delhi for information and necessary action.


(Anshoo Pandey)
Director Freight Marketing
Railway Board